



Rendering of the New Terminal A

**MWSDVOBE VIRTUAL EVENT**

**NEWARK LIBERTY  
INTERNATIONAL  
AIRPORT  
REDEVELOPMENT  
PROGRAMS**

BUSINESS  
WORKSHOP  
SERIES

**PRESENTED BY**

**Community Outreach  
Offices in Elizabeth  
and Newark, NJ**

# **Effective Bid Response 3-Day Training**

**February 15, 16, 17 1:00PM-3:00PM**

- **Day 1: Defining Bid Scope, General Provisions / General Conditions [RSVP HERE](#)**
- **Day 2: Understanding Labor Rates, Executing the Take Off [RSVP HERE](#)**
- **Day 3: Bid Summary, Bid Proposal, Prime Contractor Feedback [RSVP HERE](#)**

Come join us for a virtual Bid Response Training led by Port Authority consultant Brownie Johnson of Structured Concepts. This 3-day training will cover topics relevant to submitting bids for construction projects. Firms are strongly encouraged to attend all sessions to receive the most benefit. The training will take place February 15th, 16th, and 17th from 1:00pm - 3:00pm.

**LOCATION**

This workshop will be held in the form of a webinar. Additional information will be provided upon registration.

**IN PARTNERSHIP WITH**



Essex County Office of Small Business Development  
Hall of Records, Room 449A, 465 Dr. Martin Luther King Jr. Blvd, Newark, NJ 07102

